

## Questions to ask the interviewer

There are great questions and dumb questions and, worst of all, no questions at all.

The interviewer's last question is frequently the most important one. That's when the interviewer smiles and says: "Now, do you have questions for me?" Your response at this point often determines if you continue as a job seeker or transform into a job getter.

### *Great Questions to Ask....*

- How did this position become available?
- Can you describe a typical day for a person in this role?
- What are some of the challenges one is faced in this role?
- In this role how is one evaluated?
- What are the future aspirations for the company?
- Can you tell me more about the interview process?
- What are the strengths and weaknesses of the company as you perceive them?
- How long have you worked for <company name>?
- Where do you see the company (or department) heading in 5 years time?
- How will my performance be monitored?
- How would you describe the office culture?
- Describe the ideal candidate.
- What does it take to be successful in this role?
- Are there opportunities for additional job training / development?